

**RFP 2005-05 Evaluation Weights**

| <b>Criteria</b>  | <b>Weights</b> |
|--|----------------|
| <b>1. Clarity and thoroughness of the F/EA's proposal in defining the PMPM</b>   |                |
| a) The relativity of proposal to the expected services to be provided  | <b>13.5%</b>   |
| <b>2. Experience of the F/EA in providing Fiscal/Employee Agent Services.</b>  |                |
| a) Experience of the F/EA in offering consumer-directed payroll services   | <b>10.0%</b>   |
| b) Demonstrated ability to stay up-to-date with Federal and State rules and regulations  | <b>5.0%</b>    |
| c) Demonstrated knowledge and experience in use of automation to increase efficiency and accuracy of business practices  | <b>5.0%</b>    |
| d) Demonstrated capacity building for an increase in service volume  | <b>5.0%</b>    |
| e) Experience of the F/EA in working with indigent populations on payroll services, particularly Medicaid populations  | <b>2.5%</b>    |
| <b>3. Demonstration in the written proposal of the F/EA's ability, facilities and capacity to provide all required services in a timely, efficient and professional manner</b> |                |
| a) Clarity and thoroughness of the F/EA's proposal in addressing the components of the RFP and plan for implementing them.   | <b>10.0%</b>   |
| b) Defined plan in place to evaluate and update Operations manual and business practices on a regular basis  | <b>5.0%</b>    |
| c) Capacity to perform project management and availability of resources to meet the requirements of the RFP  | <b>5.0%</b>    |
| <b>4. Experience and expertise of specific staff assigned to the contract</b>  |                |
| a) Prior experience of staff with similar projects   | <b>5.0%</b>    |
| b) Qualifications of staff   | <b>2.5%</b>    |
| c) Demonstrated expertise in technology based systems  | <b>2.5%</b>    |
| d) Defined training plan to maintain up-to-date knowledge of Federal and State rules and regulations regarding vendor Fiscal/Employer Agents and                               | <b>2.5%</b>    |
| e) Appropriateness of the relationship between staff and assigned responsibilities   | <b>1.5%</b>    |
| <b>5. Quality of references</b>  |                |
| a) References who clearly address the nature of work performed by the F/EA   | <b>2.5%</b>    |
| b) references who exhibit satisfaction with the work performed by the F/EA   | <b>2.5%</b>    |
| <b>5. Cost</b>   |                |
| a) The PMPM cost proposal plus implementation costs  | <b>20.0%</b>   |

**100.0%**

**Posted August 19, 2005**